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## Management Consulting For Dummies

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From Consulting For Dummies, 2nd Edition. By Bob Nelson, Peter Economy . If you've decided to become a consultant, stay ahead of the competition using tested techniques. A professional Web site and a commitment to your clients will increase your chances of referrals and add to your consulting client base.

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Consulting For Dummies, 2nd Edition includes a reorganization and narrower focus of the topic, with new or updated information

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that delves into the specifics of running your own consulting business. There is greater emphasis on the business of consulting, along with financial and legal issues involved in setting up a consulting business, deepening coverage of consulting proposals, and entirely new chapters on higher-level consulting issues that more-established consultants are demanding.

## **Consulting For Dummies, 2nd Edition | Consulting ...**

Consulting For Dummies Bob Nelson, Peter Economy No preview available - 2008 Bob Nelson (San Diego, CA) is founder and president of Nelson Motivation, Inc., a management training and consulting...

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## **Amazon.com: Consulting For Dummies eBook: Economy, Peter ...**

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[https://www.youtube.com/embed/FMM\\_R8V1ij4](https://www.youtube.com/embed/FMM_R8V1ij4) When it pertains to collaborating with a specialist, honesty really is the very best policy.

## **Management Consulting for Dummies - My business plan**

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Consultants – especially ones who are just learning the ropes – are often at a loss as to what they need to do and when they need to do it. Featuring advice gathered from interviews with consultants in various fields and areas of expertise, Consulting For Dummies is your trusted friend in the business of being in

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business for yourself.

## **Consulting For Dummies: Amazon.co.uk: Nelson, Bob, Economy ...**

Economy) The Management Bible and Consulting For Dummies, 2nd Edition. He has appeared extensively in the media, including on CBS's 60 Minutes, CNN, MSNBC, PBS, and National Public Radio, and has been featured in The New York Times, The Wall Street Journal, The Washington Post, BusinessWeek,

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Offering practical advice on all aspects of setting-up and running a successful consulting business including; setting your fees, keeping track of time and money, building business with new clients, winning proposals and business networking, Consulting For Dummies is the easiest way to make a name for yourself and profit from your expertise.

## **Consulting For Dummies by Philip Albon, Peter Economy, Bob ...**

MANAGEMENT CONSULTING (is not) FOR DUMMIES. ... and also for managers and buyers of management consulting services. Quotes from the book: "This is the book I wish I could have read myself about 30 years ago when I first started my career as a young management consultant."

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## **MANAGEMENT CONSULTING (is not) FOR DUMMIES - Sandermoen ...**

I'm generally a fan of the For Dummies and For Idiots books because they are the equivalent of a not-very deep but typically broad literature review on a topic. This one is below average in that it tries too hard to consider all the different types of consulting someone might do, instead of focusing on a more limited range.

## **Consulting for Dummies by Bob Nelson - Goodreads**

MANAGEMENT CONSULTING (is not) FOR DUMMIES. hardcopy, ebook. Regular price €13.00 Sale. 2 options Quantity. Add to cart AUTHOR: KJETIL SANDERMOEN. Start reading the book. This book gives an overview of ways to work as a management consultant, including relationships with clients, ethics, pricing, contracts and some basic tools for delivering ...



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holding people accountable, and avoiding common project pitfalls.

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